



# **Initiating the Program Evaluation Process: Define Your Program Using Mission, Goals, Objectives and a Program Logic Model**

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- This webinar presentation has been pre-recorded
- A live question-and-answer session will be held at the conclusion of the presentation
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- Sources for materials and additional training information:
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# Presenter

**CAPT Armen Thoumaian, Ph.D.**  
**U.S. Public Health Service**  
**Deputy Chief of Integration**  
**Office of Shared Services Support, DCoE**

CAPT Armen Thoumaian is a scientist director in the Commissioned Corps of the U.S. Public Health Service (USPHS) with more than 30 years experience in health and mental health program design and evaluation.

In January 2012, CAPT Thoumaian joined the staff at the Defense Centers of Excellence for Psychological Health and Traumatic Brain Injury (DCoE) to help design and implement program evaluation and improvement efforts in the Defense Department.

He holds a B.A. in Psychology and Sociology, a M.A. in General Experimental Psychology, and a Ph.D. in Social Welfare and Social Work, and has completed a National Institute of Mental Health fellowship in Community Mental Health.



USPHS Capt. Armen Thoumaian, Ph.D.

# Presenters

## **Aaron Sawyer, Ph.D.**

### **Research Scientist, Contract Support for DCoE**

Dr. Aaron Sawyer is a clinical psychologist with extensive expertise in intervention outcome research and program evaluation. He has delivered child, family and adult interventions for more than a decade, including specialization in trauma and experience working with military families. Dr. Sawyer holds a M.S. in Experimental Psychology and a Ph.D. in Clinical Psychology. He completed post-doctoral training at The Kennedy Krieger Institute/Johns Hopkins University and is a licensed psychologist.

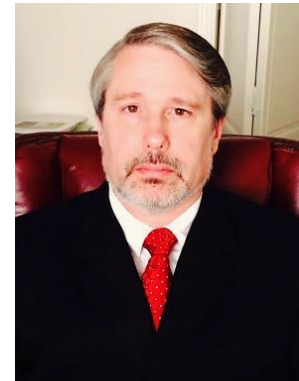


Dr. Aaron Sawyer

## **Richard Best, Ph.D.**

### **Research Scientist, Contract Support for DCoE**

Dr. Richard Best is an industrial and organizational (I/O) psychologist with 14 years of experience conducting health services research in both the Veterans Health Administration and the Defense Department's Military Health System. He has extensive experience in research design, qualitative and quantitative data collection and analysis, and collaborating with clinical experts to translate research results into actionable recommendations. Dr. Best holds a M.S. and Ph.D. in I/O Psychology and is certified in Prosci's Change Management Process.



Dr. Richard Best

# Moderator

## **Carmina Aguirre, M.A.**

### **Research Scientist, Contract Support for DCoE**

Ms. Carmina Aguirre has over 14 years of experience within the Defense Department. Her background includes Executive Leadership, Psychological Health, Sexual Assault Prevention and Response, and Public Affairs. In addition to supporting DCoE, she serves as Chief of Public Affairs in the Florida Air National Guard. Ms. Aguirre holds a B.A. in Psychology and a M.A. in Human Services with a specialization in Executive Leadership.



Ms. Carmina Aguirre

# Overview and Objectives

- This presentation will provide an overview of the development and use of mission, goals, SMART objectives (specific, measurable, achievable, relevant, time-bound) and logic models in program planning and evaluation
- At the conclusion of this webinar, participants will be able to:
  - Develop a mission statement, goals and SMART objectives for a program
  - Explain the major components of a logic model
  - Apply provided guidance to design and construct a logic model
  - Select strategies to address common challenges

# Agenda

- Defining Program Intent: Mission, Goals and SMART Objectives
- Introduction to Logic Models
- Building Logic Models
- Common Challenges
- Conclusion
- References and Resources
- Feedback and Question-and-Answer Session

# **Defining Program Intent: Mission, Goals and SMART Objectives**



# Introduction

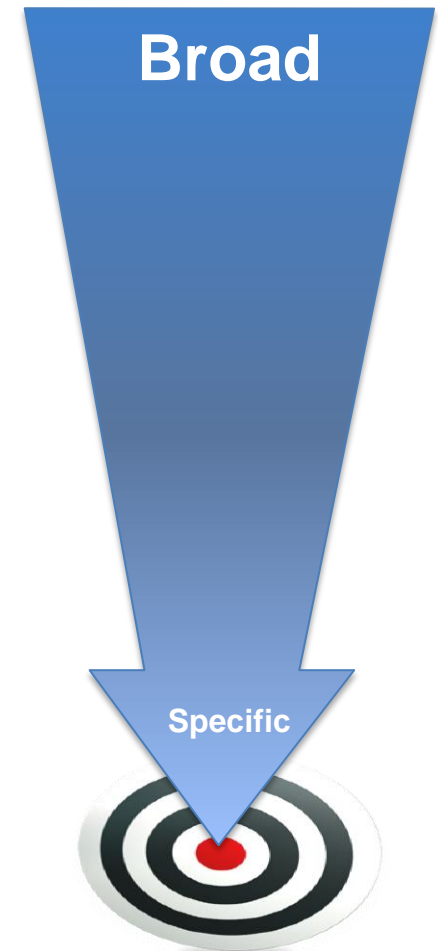


“If you don’t know where you’re going, how are you gonna know when you get there?”

--Yogi Berra

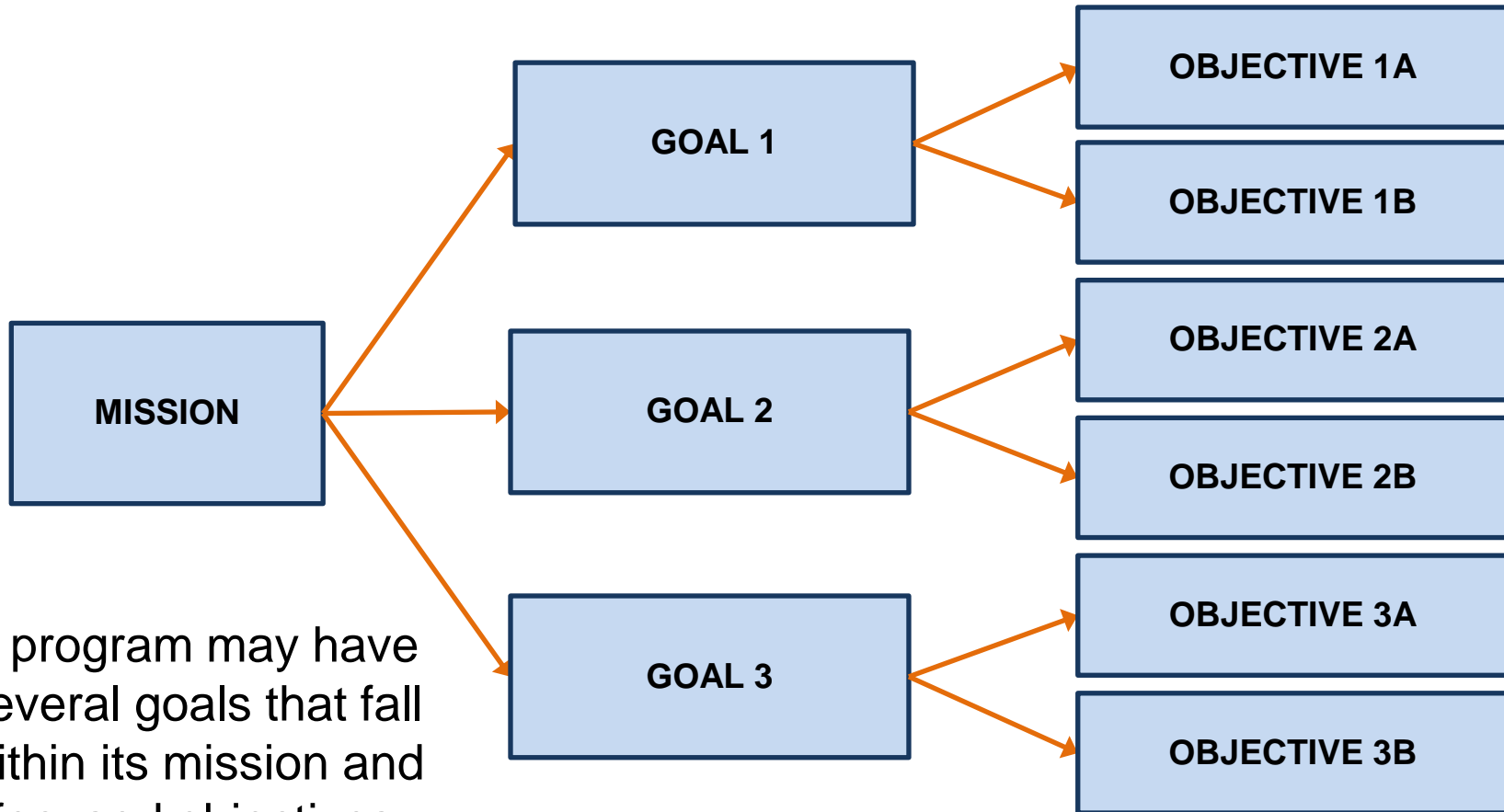
# Program Evaluation Compares Results to Stated Mission, Goals and Objectives

- **Mission:** Purpose for the program's existence; goals and objectives should support mission
- **Goals:** Statements that outline what the program intends to accomplish
- **SMART Objectives:** Descriptions of goals in terms of specific, measurable, achievable, relevant, time-bound units





# Hierarchical Organization



A program may have several goals that fall within its mission and focused objectives within each goal

# Mission Statement Examples

## **Mission** should align with organizational priorities

Promote behavioral health and provide quality, compassionate, patient-centered care while developing healthcare professionals and optimizing readiness

*-Behavioral Medicine, Brooke Army Medical Center*

To encourage Sailors, commands, families and civilians to empower themselves by taking personal responsibility for their health, wellness and growth—the next step in building resilience

*-OPNAV N17 21<sup>st</sup> Century Sailor Communications Campaign, NavyTHRIVE*

# Goal Examples


**Goals** should be actionable statements about what a program plans to accomplish

**Program A** will provide an effective and safe treatment program that meets the unique needs of active duty service members with substance use disorders

**Program B** will screen all post-deployment Service members for psychological health concerns and ensure that referrals are made for appropriate care and service coordination

# Objectives Must Be SMART

Goals will often break down into multiple objectives targeting specific elements within the logic model

**Objectives** must be  **S**pecific  
**M**easurable  
**A**chievable  
**R**elevant  
**T**ime-bound

# Questions to Guide Development of SMART Objectives

Specific	Measurable	Achievable	Relevant	Time-Bound
Who will execute or deliver the program and how?	How much change is expected and in what direction?	How will the objective be accomplished?	Will the objective help the program meet its mission and goals?	When will the objective be achieved?
Who is the target population?	What kind of data will be used to determine whether changes have occurred?	Are necessary inputs available to accomplish the objective?	Does the objective help to address the situation or need that drives the program?	If the objective will be achieved in stages, what is the timeframe for each stage?
What are the outputs or products?	How will data be collected and from whom or what?	Is the objective too great, too small or appropriate?	Does the objective have support from staff, participants, and other stakeholders?	Is the time-frame for accomplishing the objective too short, too long or realistic?
What are the intended benefits or outcomes?	Are there other or more accurate sources of data?	Can the objective be accomplished given external factors?	Does the objective align with organizational priorities?	What internal and/or external deadlines are relevant to achieving the objective?

# SMART Objective Examples

- **Program X** will provide up to 12 sessions of therapy to each of 500 active-duty service members per year who have been diagnosed with posttraumatic stress disorder or referred by a medical or behavioral health professional for trauma-related concerns
- **Program Y** will deliver two half-day, live web-based trainings per week to unit commanders, who will demonstrate increased awareness of traumatic brain injury symptoms from pre- to post-training assessment

# Introduction to Logic Models

# Logic Model Definition

- In simple terms, a logic model is an “action-oriented tool for program planning and evaluation”
- Logic models connect program outcomes with its practices or products and also with the theoretical assumptions that underlie the program

Source: W.K. Kellogg Foundation (2006)  
*Logic Model Development Guide*



# Benefits of Building a Logic Model

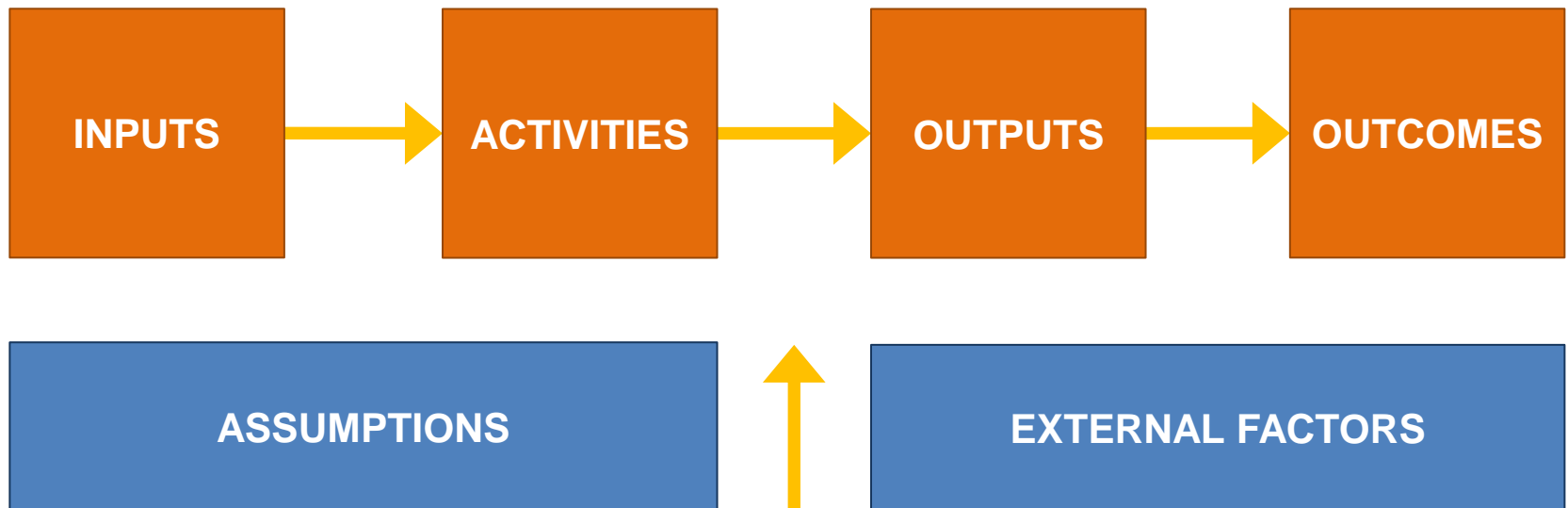
Logic models are useful to programs because they:

- Provide a roadmap for progress and results
- Specify how activities should be sequenced
- Identify gaps and redundancies
- Guide program evaluation and improvement (PEI) efforts

# Using Logic Models in PEI Efforts

- Program evaluators assess the relationship between stated objectives, inputs, activities, outputs and outcomes to determine whether a program is effective
- Improvement efforts target specific components of a logic model to improve quality, outcomes and efficiency

# Core Logic Model Components



# Definitions of Logic Model Elements

Component	Definition	Example Elements
<b>Inputs</b>	What a program needs to operate; resources used to implement a program's activities and produce its outputs	<ul style="list-style-type: none"> <li>– Funding, facilities, equipment and supplies (budgeted, in-kind donations)</li> <li>– Staff (administrative, professional, military)</li> <li>– Research and knowledge base</li> <li>– Relationships, time and energy</li> <li>– Defense Department</li> </ul>
<b>Activities</b>	What the program does with its inputs in support of its mission; includes activities performed by staff and program administrators	<ul style="list-style-type: none"> <li>– Clinical (assessment, treatment, medication management, rehabilitation)</li> <li>– Outreach (referrals, networking, advertising)</li> <li>– Education (development/delivery of workshops, trainings, materials)</li> <li>– Ancillary (surveillance, data collection, research, evaluation, reporting)</li> </ul>

# Definitions of Logic Model Elements (continued)

Component	Definition	Example Elements
<b>Outputs</b>	Products of or participation in the program that are direct results of activities	<ul style="list-style-type: none"><li>– Number and characteristics of participants</li><li>– Units of service provided and products created</li><li>– Reports and documentation</li><li>– Referrals and partnerships</li></ul>
<b>Outcomes</b>	Changes that result in program participants or a broader target population as a result of their participation	<p>Intended or unintended changes over short-, medium- or long-term in:</p> <ul style="list-style-type: none"><li>– Awareness, knowledge, skills</li><li>– Symptoms, behavior, rates</li><li>– Functioning in work and relationships</li></ul>

# Definitions of Logic Model Elements (continued)

Component	Definition	Example Elements
<b>Assumptions</b>	Underlying ideas that influence how a program understands its purpose and why its inputs, activities and outputs are organized in a certain way to produce intended outcomes	<ul style="list-style-type: none"> <li>– PTSD is best addressed through exposure therapy</li> <li>– TBIs can be prevented by wearing helmets</li> <li>– Resources will remain available to the program for the foreseeable future</li> <li>– Evidence-based procedures result in better outcomes</li> </ul>
<b>External Factors</b>	Cultural, social, political, economic and technological features of the environment that influence how a program operates and the target population it serves	<ul style="list-style-type: none"> <li>– Stigma in military against seeking/ receiving care</li> <li>– Funding priorities of Congress and DoD</li> <li>– Hierarchical command structure</li> <li>– Support from family and community</li> </ul>

# Word Choices for Program Outcomes

Timeframe	Type of Outcome
<b>Short-term</b>	Awareness of campaign, understanding of message, knowledge gained, opinion or attitude change, intentions or motivation to change
<b>Medium-term</b>	Increase in positive behaviors, use of coping skills, decreased symptoms, improved memory functioning, change in addiction or disorder status
<b>Long-term</b>	Increase in health practices, decrease in condition prevalence, improved job functioning, improved unit readiness, change in group norms, improved family relationship quality

# An Output ≠ An Outcome

**Outputs** include measurable **products** of the program, whereas **outcomes** are the **changes** that occur among participants as a result of participation

## Outputs

- #Participants
- #Trainings delivered
- #Sessions provided

## Outcomes

- ↓ Completed suicides
- ↑ Readiness
- ↑ Awareness



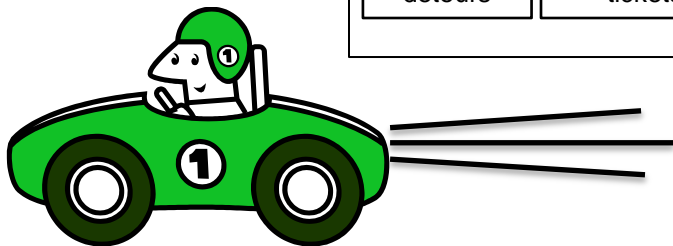
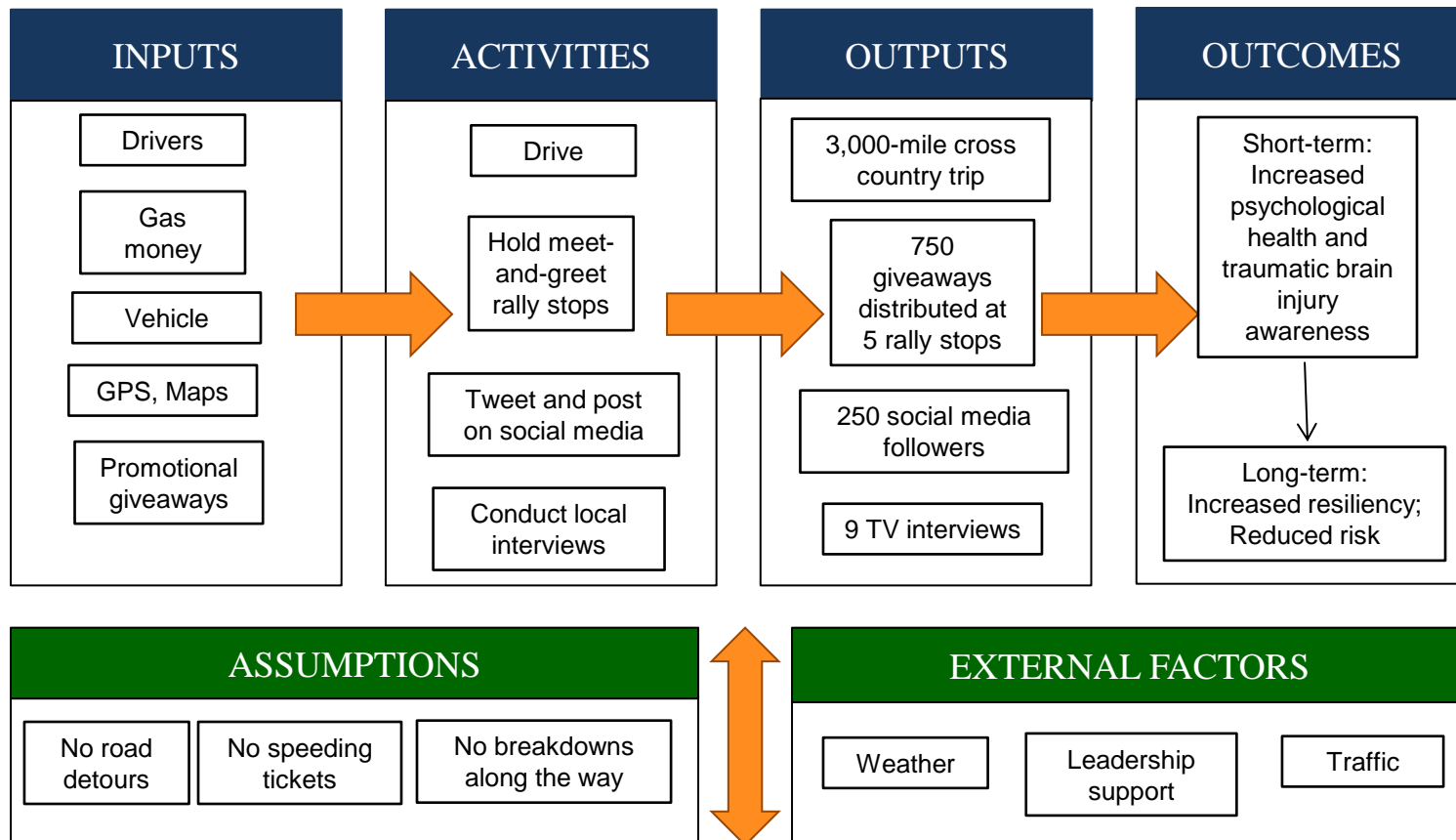
# Basic Logic Model Example: Road Rally

**Name:** Psychological Health and Traumatic Brain Injury Awareness Campaign

**Program Mission Statement:** Develop awareness among service members and their families

**Goal:** Conduct a coast-to-coast car rally with rally points along the way

**Objective:** A cross-country drive from Washington, DC to Seattle, WA in 96 hours



# Logic Model Template

INPUTS	ACTIVITIES	OUTPUTS	OUTCOMES		
[Insert text]	[Insert text]	[Insert text]	Short	Medium	Long
	[Insert text]	[Insert text]	[Insert text]	[Insert text]	[Insert text]
	[Insert text]	[Insert text]	[Insert text]	[Insert text]	[Insert text]

ASSUMPTIONS	EXTERNAL FACTORS
[Insert text]	[Insert text]

# Building a Logic Model

# Locating Logic Model Elements in Existing Documents

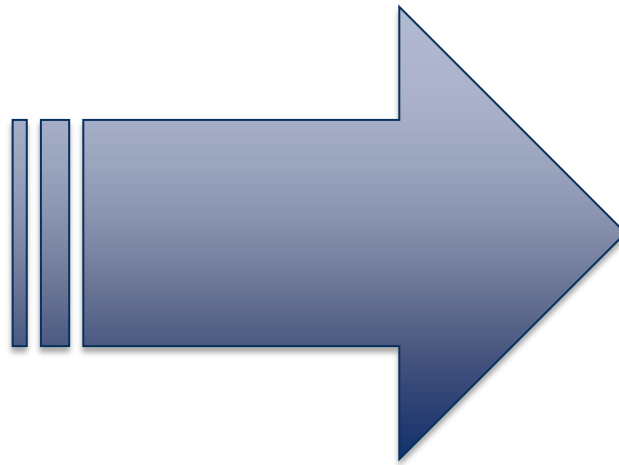
- Inputs, activities, outputs and outcomes may be documented in several locations, based on program needs and the type of information recorded and program requirements
- Program evaluators also have access to prior evaluation and assessment data
- Locations may include a policy and procedures manual, training manual, program handbook, reports to stakeholders, program budgets, etc.



# Construct a Logic Model: Forward Mapping

Identify inputs, activities, outputs and outcomes by:

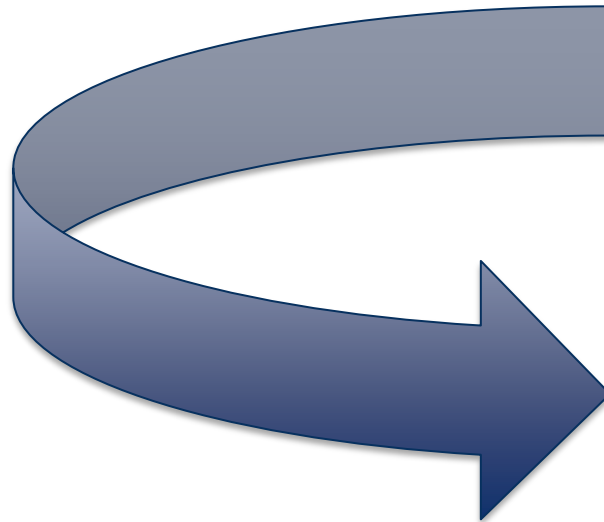
- Forward mapping—starting with program inputs and activities, ask “so *what?*” in order to generate the outputs and outcomes that are expected to result



# Construct a Logic Model: Reverse Mapping

Identify inputs, activities, outputs and outcomes by:

- Reverse mapping—starting with program results, ask “*how?*” in order to generate the activities that produce them



# Non-Clinical Program Example

**Mission:** At Program Echo, we seek to ensure that service members who are wounded, ill or injured successfully reintegrate into civilian life or return to duty in the military. By performing our mission effectively, we hope to enhance force readiness and improve the quality and efficiency of services across the Defense Department



*DoD photo by Pat Cubal*

# Non-Clinical Program Example (continued)

**Goal 1:** Program Echo helps service members transition to civilian life or return to duty with increased functioning and a sustainable, individualized system of support and care to meet ongoing needs

- **Objective 1A:** To assess all service members referred to the program and work with the service member and his or her family or caregiver to determine their needs and develop a plan for reintegration, followed by guidance sessions and service referrals
- **Objective 1B:** To increase use of services and supports for participating service members and enhanced functioning in targeted areas measured on an ongoing basis
- **Objective 1C:** To ensure continuous access to medical and non-medical services from point of illness/injury and for as long as needed to secure resilience and stability



# Non-Clinical Program Example (continued)

## Is this a SMART objective?

**Measurable** with respect to how many will be served (i.e., all referred)

**Specific** about who will participate

**Objective 1A:** To assess all service members referred to the program and work with the service member and his or her family or caregiver to determine their needs and develop a plan for reintegration, followed by guidance sessions and service referrals.

**Time-bound** in that objective specifies the order of activities (i.e., assess → determine needs → provide guidance/referrals)

**Relevant** in that these outputs are related to the program's mission

**Achievable** in that objective can be accomplished with available resources detailed in program logic model

# Non-Clinical Program Example (continued)

**Goal 2:** Program Echo provides media materials and outreach in order to enhance service members' knowledge and awareness of the support and services available to assist them with reintegration

- **Objective 2A:** To produce and deliver media materials to targeted locations in order to increase awareness of services and supports as indicated by reports from other programs regarding source of referral or knowledge
- **Objective 2B:** To increase service use and improve quality by promoting effective support and care services to those who need them

# Non-Clinical Program Example (continued)

## Is this a SMART objective?

**Time-bound** in that objective specifies a clear time-order in which activities and outputs precede the outcome of interest (i.e., awareness)

**Specific** about what output will be produced

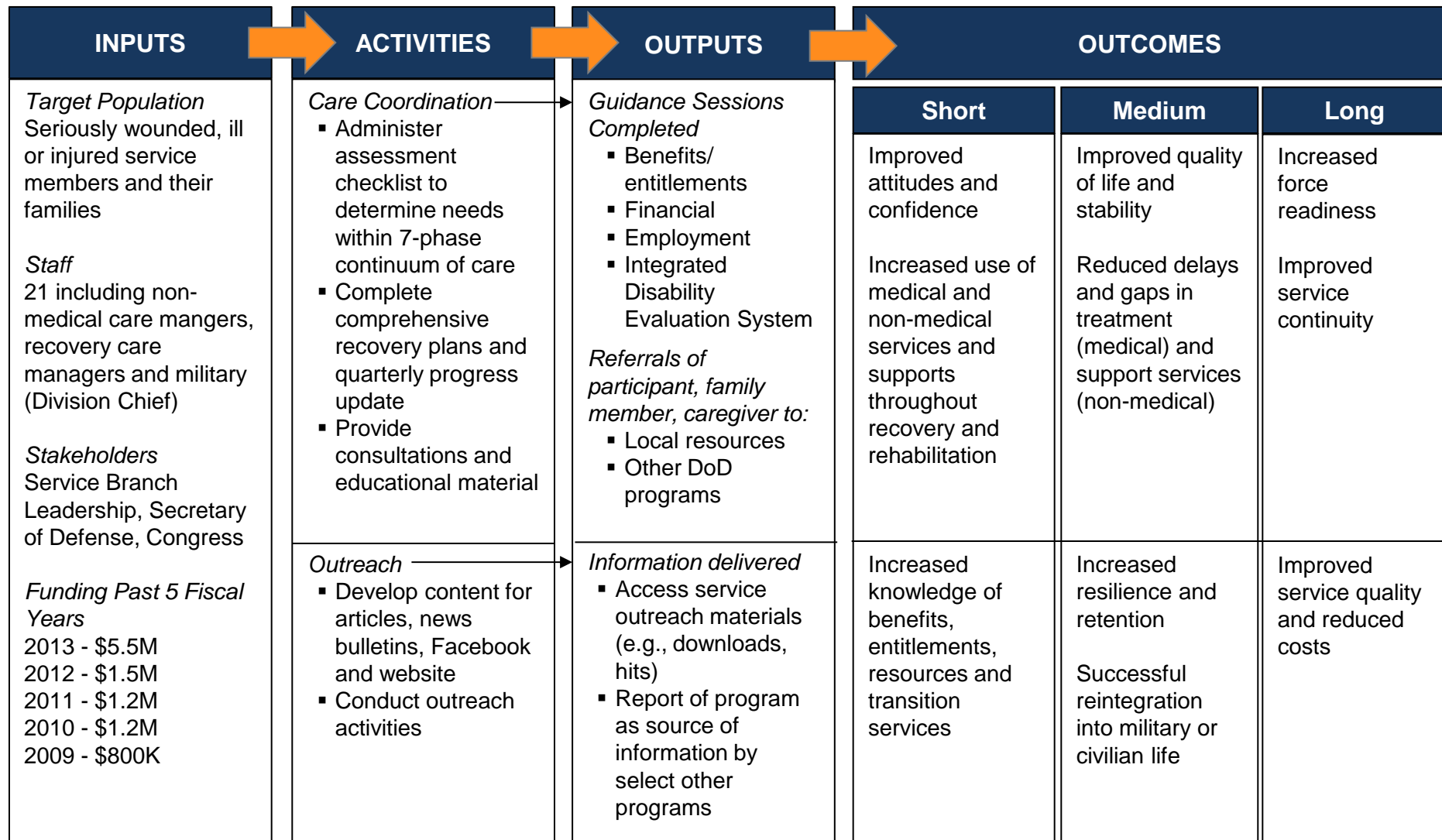
**Objective 2A:** To produce and deliver media materials to targeted locations in order to increase awareness of services and supports as indicated by reports from other programs regarding source of referral or knowledge

**Measurable** with respect to the metric used to measure awareness (i.e., an outcome)

**Relevant** in that these outputs are related to specific outcomes that serve the program's mission

**Achievable** in that objective can be accomplished with available resources detailed in program logic model

# Non-Clinical Program Example (continued)



# Non-Clinical Program Example (continued)

## ASSUMPTIONS

Care coordination is required for target population to effectively access available services and supports

## EXTERNAL FACTORS

Program is highly political – care for wounded service members is a priority issue for President, Congress and senior leaders in the Defense Department and Department of Veterans Affairs

There is widespread community support for assisting wounded, ill and injured service members

An additional example for a clinical program is provided in DCoE's *Program Evaluation Guide* (2<sup>nd</sup> Edition), Appendix A

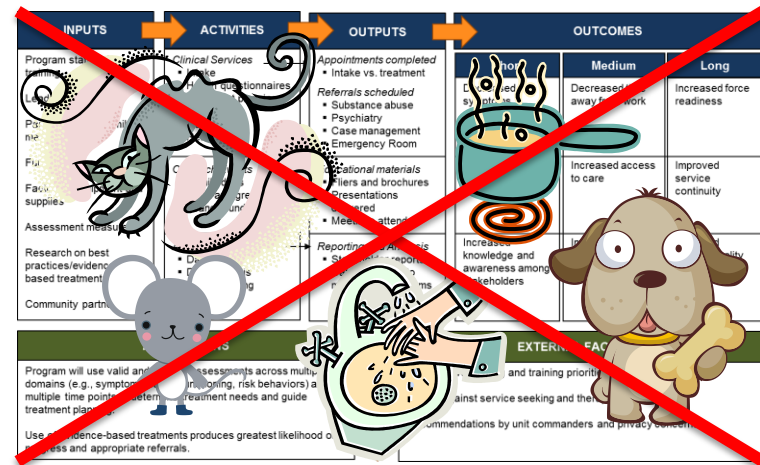
# Common Challenges

# Common Challenges FAQ

- How detailed does my program's logic model need to be?
- How do I form a logic model that connects the headquarters (HQ) level of a program to the site level?
- How do I deal with absent or insufficient information needed to build a logic model?

# How Detailed Does My Program's Logic Model Need to Be?

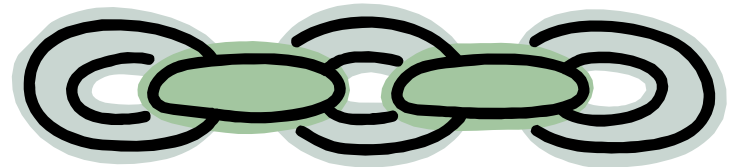
- A logic model should contain enough information to be useful but not so much it cannot be understood
- Do include information about: major resources (e.g., staffing, funding), key activities and outputs, and measurable outcomes
- Consider excluding: administrative tasks, itemized lists of resources, infrequent activities and outputs, trainings not specific to program





# How Do I Form a Logic Model That Connects the HQ Level of a Program to the Site Level?

- The key issue in developing a logic model is being able to create a logical chain of connections from inputs to outcomes at the site level (i.e., the place where services are delivered)
- A single logic model can specify whether activities occur at either or both the headquarters and/or the site level (e.g., by designating HQ or S)
- Alternatively, a program may have separate logic models for each level if needed, although it is preferable to use a single model



# How Do I Deal With Absent or Insufficient Information Needed to Build a Logic Model?

- Programs will rarely have all of the information readily available that is needed to develop a fully functional initial logic model
  - Absent or insufficient information is often informative in terms of identifying areas for growth and improvement when identified as part of a program evaluation and improvement effort
  - In addition, program personnel may compare stated mission, goals and objectives with the logic model to determine needs for further development and measurement

# Conclusion

# Key Takeaways

- ★ Mission statements, goals and objectives provide increasingly specific definitions about the purpose of a program
- ★ Objectives form the standard against which evaluation results are compared and should be SMART (specific, measurable, achievable, relevant, time-bound)
- ★ Logic models illustrate a program's structured approach achieving its mission



*Courtesy photo by Stewart Leiwakabessy*

# References and Resources

# References and Resources

- Administration for Children and Families, Office of Planning, Research and Evaluation (2010). *The program manager's guide to evaluation* (2<sup>nd</sup> ed.). Retrieved from U.S. Department of Health and Human Services website: <http://www.acf.hhs.gov/programs/opre/resource/the-program-managers-guide-to-evaluation-second-edition>
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- W. K. Kellogg Foundation (2006). *Logic model development guide*. Retrieved from: <http://www.wkkf.org/resource-directory/resource/2006/02/wk-kellogg-foundation-logic-model-development-guide>

# References and Resources (continued)

DCoE Program Evaluation Trainings and Program Evaluation Guide:

[http://www.dcoe.mil/About\\_DCoE/Program\\_Evaluation/Resources\\_and\\_Training.aspx](http://www.dcoe.mil/About_DCoE/Program_Evaluation/Resources_and_Training.aspx)

DCoE Home Page: <http://www.dcoe.mil/>

Deployment Health Clinical Center: <http://www.pdhealth.mil/>

Defense and Veterans Brain Injury Center: <http://dvbic.dcoe.mil/>

National Center for Telehealth and Technology: <http://www.t2health.dcoe.mil/>

Agency for Healthcare Research and Quality: <http://www.qualitymeasures.ahrq.gov>

American Evaluation Association: <http://www.eval.org/>

Centers for Disease Control and Prevention, Program Performance and Evaluation Office: <http://www.cdc.gov/program/>

Minnesota Department of Health, Quality Improvement Toolbox: <http://www.health.state.mn.us/divs/opi/qi/toolbox/>

University of Kansas, Community Toolbox: <http://ctb.ku.edu/en>